

City of Flagstaff - OPTION FOR \$75,000 SIR July 1, 2013 to 2014				7/1/2011	7/1/2012	7/1/2013
Insurance Carrier	Coverage	2012 Limits	SIR/Deductible	Premium	Premium	Premium
						\$75,000 SIR
Travelers	Property	\$224,938,782	\$25,000	\$217,753	\$303,011	\$347,048
Package Policy	Minus Water Tanks	Removing 21,400,000		Not Included	Not Included	-\$32,999
	Flood (not Zone A)	\$10,000,000	\$50,000/72 Hours	Included	Included	Included
See SOV for Flood	Flood High Risk	\$2,500,000	\$50,000/72 Hours	Included	Included	Included
information	Earthquake	\$15,000,000	\$25,000/72 Hours	Included	Included	Included
Quote based on	Bus Inc/Extra Exp	\$7,000,000	72 Hours	Included	Included	Included
5/14/2013 SOV	Boiler & Mach.	Included	\$5,000	\$17,224	\$17,524	Included
	IM Cont EQ	\$7,391,884	\$1,000	\$9,826	\$9,966	\$13,026
In Property Limit	IM EDP EQ	\$1,438,500	\$1,000	Included	Included	Included
	IM Fine Arts	\$78,700	\$1,000	Included	Included	Included
	IM Misc Floater	\$249,882	\$1,000	Included	Included	Included
(384 Power Units)	Auto Liability	\$1,000,000	\$75,000 SIR	\$180,515	\$195,048	\$219,264
	Auto Phys Damage	\$25,367,352	\$1,000/\$5,000	\$34,754	\$44,322	\$54,202
Occurrence	General Liability	\$1,000,000/\$2,000,000	\$75,000 SIR	\$108,012	\$119,750	\$159,210
Claims Made	EBL	\$1,000,000/\$3,000,000	\$75,000 SIR	Included	\$225	\$198
Claims Made	CyberFirst	\$1,000,000/\$1,000,000	\$5,000	\$1,381	\$1,726	\$2,769
Occurrence	Law	\$1,000,000/\$1,000,000	\$75,000 SIR	\$119,974	\$142,580	\$199,564
Claims Made	PEML (E&O)	\$1,000,000/\$1,000,000	\$75,000 SIR	\$11,458	\$10,564	\$22,724
Claims Made	EPLI	\$5,000,000/\$5,000,000	\$75,000 SIR	\$52,956	\$59,127	\$70,011
Occur/Claims Made	Umbrella/Excess	\$20,000,000	\$10,000/None	\$96,143	\$96,143	\$111,793
TRIA Premium				Not Included	Not Included	Not Included
				\$849,996	\$999,986	\$1,166,810
					+17.6%	+19.9%
St Paul Fire & Marine	Excess Liability	\$5,000,000	N/A	\$16,469	\$17,641	\$18,569
Charits Crime	Crime Coverages	\$1,000,000	5,000	\$6,348	\$6,348	\$6,348
ACE	International Pkg	Various	Various	\$2,500	\$2,500	\$2,500
ACE USA	Airport Liability	\$40,000,000	None	\$11,800	\$10,500	\$10,631
Flood Ins	City Hall, Libr, Court			\$18,227	\$18,510	\$21,235
Premium Totals	(as of 5/24/2012)			\$905,340	\$1,055,485	\$1,226,093
Annual Broker Fee				\$30,000	\$30,000	\$30,000
Program Totals				\$935,340	\$1,085,485	\$1,256,093
					+16.8%	15.80%

Please see notes on the following page.

Please note that terrorism is not included in the above premiums, except for Airport Liability.

See Willis Aviation for quote options.

See Appendix A for all quotes, indications and declinations received.